

FreightLink

Newsletter Number 1

August 2005

Company Achievements

Financial Year 2005

John Fullerton
CEO FreightLink

Total Train Services Operated

Adelaide – Darwin	254
Darwin – Adelaide	253

Total Task

Total tonnes moved	603,716
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Locomotive Fleet

FQ Locomotives	4
Leased	4
FJ Shunt	2

Wagon Fleet

FL Crew Vans	5
FQAY	50
FQCY	55
Leased	100

Reliability

Greater than 90% on-time

NT Direct

Melbourne - Darwin



John Fullerton introduces the "NT Direct" service.

July

For the month of July 225 TEU were dispatched from Melbourne to the Northern Territory.

FreightLink introduced a new six-day per week service between Melbourne and Adelaide on 4 July 2005.

The service is operated under a code share arrangement with Australian Railroad Group and has provided customers with additional capacity to service the growing market between the Northern Territory (NT) and South Eastern Australia.

For the month of July 225 TEU were dispatched from Melbourne to the NT.

This new service forms part of FreightLink's continuing commitment to expand the range of services offered to customers. It gives business in the NT a more direct access to and from South Eastern Australia. This is important as FreightLink develops the domestic and international markets.

Market support for the reliable connection to Melbourne has seen it continue to grow with international and produce freight being conveyed on the services.

FreightLink will look to expand the range of services to other capital city destinations as demand increases.

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Territory Freight Express – “building a future around rail”

Ask Chris Currington, Managing Director of Territory Freight Express what is the best thing to happen in transport over the past ten years and he will tell you: “The Adelaide to Darwin Railway”. And Chris speaks from an experience of thirty years in the transport industry in the Northern Territory.

Transport is a tough business and Chris can recount many of the challenges he has faced over thirty years, but he feels that “rail transport is reducing these challenges”. Chris’s experience is that, “Rail services into Darwin have enabled us to improve our operations and services to our Customers. The freight arrives reliably and safely.”

“I have better control over our freight movements on rail”, Chris says.

He noted that, “The last price increase was difficult for us but we understand the reasons and rail remains cheaper than road”.

TFX currently move 100% of their freight out of Adelaide on rail, which accounts for 80% of his total freight task. The remaining 20% is sourced on road from Queensland. TFX currently move some 25 containers between Adelaide and Darwin on rail per month. TFX are seeing increased interest in the “U-Pack-It” furniture container service where clients access the TFX containers, pack their own furniture and TFX arrange delivery across Australia.

Chris is “building the future of Territory Freight Express around rail”. The company’s new terminal at Berrimah opened by the NT Transport Minister Paul Henderson in late January is the result of the combination of the service provided by TFX and the success of rail in this growing business.

The new premises photographed below, reflect Chris's confidence in the Northern Territory and the services offered by FreightLink.

FreightLink wishes Chris and Territory Freight Express every success with the new terminal.



Scott Key, Chris Currington – Managing Director of Territory Freight Express and Tony Aldridge in front of the new Territory Freight Express Terminal at Berrimah opened by the NT Transport Minister, Paul Henderson on 27 January 2005.